

**Subject: Information Update – Building Modernization and Energy Saving Collaboration**

**Department: Corporate Services**

**Division: IT**

**Report #: CPS-2021-049**

**Meeting Date: 2021-06-28**

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### **Recommendations**

**That Council Report #CPS-2021-049, dated June 28<sup>th</sup>, regarding an update on the NRCAN vendor list, be received.**

### **Background and Analysis**

On April 26, 2021, Council report 'CPS-2021-022 – Modernization and Energy Saving Collaboration' was brought forward to Council. Council approved the report and the following minutes were carried:

- That report CPS-2021-022, Building Modernization and Energy Savings Collaboration, be received;
  - And that Council approve report CPS-2021-022 and that staff have been authorized to initiate a procurement process to identify and work with a strategic partner on a “self-funded” building modernization and energy savings program and subsequently execute a performance-based contract, reporting back in the process with updates.
  - And that if possible Town staff limit the partner list to those vendors that have been approved by NRCAN as Tier 1 ESCOs and report back to Council.

Following the April 26<sup>th</sup> Council meeting, Town staff explored the opportunity to leverage the NRCAN qualified list of Energy Services Companies (ESCO). Working with the Town's external legal counsel for procurement it was identified that the list currently applies only for federal organizations. However, given the Town's requirements are aligned with the goals of the federal government, working with external counsel, staff have identified a multi-stage process that will allow vendors to express their interest at the beginning of the process but would require them to become a part of the federal

governments qualified bidder list, which is an open process, to move through the gates of this procurement process.

The Town's legal counsel indicated this would reduce risk in the process by allowing vendors to express their interest and still allowing us to leverage the diligence of the prequalification process of the federal government.

Staff intend to conduct a multi-stage competitive selection process beginning with an opportunity for vendors to submit an initial proposal demonstrating their interest in participating the RFP process to become a strategic partner with the Town. This first stage of this RFP process will be open, however, moving to the second stage would only allow those ESCOs that meet the conditions of participation to continue through the subsequent stages of the RFP process. The conditions of participation include:

- Participants must submit a Notice of Intent to Participate and a signed Non-Disclosure Undertaking.
- All Participants in the competitive process must be included on NRCan's Federal Buildings Initiative Qualified Bidders List of Tier 1 Energy Services Companies. <https://www.nrcan.gc.ca/energy-efficiency/buildings/nrcans-greening-government-services/qualified-bidders-list-details/4507>
- If a Participant is not included on the Qualified Bidders List at the time of the deadline for the submission of preliminary proposals, the Participant will not be eligible to participate further in the RFP process.

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## **Strategic Alignment**

### **Orangeville Forward – Strategic Plan**

Priority Area: Municipal Service

Objective: Effective and efficient, respectful of cost and impact to the community

### **Sustainable Neighbourhood Action Plan**

Theme: Climate change and energy

Strategy: Encouraging emission reductions through energy efficiency, conservation and renewable energy generation

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## **Notice Provisions**

Not Applicable.

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## **Financial Impact**

There are no financial implications of the update.

Respectfully submitted

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**Attachment(s):** Not Applicable.